

# Real People with Inspired Solutions to Real Problems

## Testimonials

Here is what our customers are saying about us:



*"We enjoy working with Enspira and are very comfortable and confident in your team's abilities to help us be successful."*

- Mary Adams, GIS Project Manager, Georgia Power Company

### Enspira provided GIS Planning and Implementation Services

- Managing and providing technical expertise for ESRI/Miner & Miner GIS implementation and migration
- Includes full spectrum of support, from developing enterprise data model/specs to management of conversion vendor performance
- Previously prepared project implementation/migration plans, and evaluated feasibility, costs, and business impacts



*"Enspira's staff make a determined effort to understand our business process, and to focus on our specific needs."*

-Ron Cobb, GIS Manager, Piedmont Natural Gas

### Enspira provided GIS Implementation and Integration Services

- Planned and implemented enterprise GIS, facility inspection/maintenance and gas OMS
- Integrated GIS with Document Management, CIS, and Pipeline Integrity
- Performed GIS data migration project to consolidate subsidiary company
- Provide ongoing GIS maintenance support and upgrades



*"We appreciate everything you have done. Enspira has provided us with real value."*

-Rick Schulte, Director of Corporate GIS, City of Portland

### Enspira provided an Enterprise GIS Hub

- Pioneered Spatial Central Data Repositories by working with the City to design, develop and deploy their "GIS Hub" which integrated over ten different GIS for use by the City and its partners
- The solution incorporated a variety of third-party software products and ESRI's Arc GIS, Geodatabase, Oracle, ArcIMS, and SDE

**FirstEnergy** *"Enspira has a very talented, experienced staff."*  
– Dave Iorio, Manager of Customer Services, Special Projects

#### Enspira Solutions provided AMI Strategy and Business Case

- Assisted with the development of an Advanced Metering Infrastructure (AMI) Pilot Strategy
- Defined business requirements and associated benefits, and built a business case for Enterprise AMI deployment across FirstEnergy's service territory



*"Nice folks!" I really enjoy the Enspira folks. And I like the thoroughness of their evaluation telling us where we are now and how to get where we need to go."*

*"There are lots of folks in your industry (for us to choose from) but we don't need to look, we are coming back to Enspira"*

– Dennis Hughes, Manager of Energy Services, Navopache Electric Cooperative

#### Enspira Solutions provided Strategic IT Planning

- Developed a strategic plan for systems integration and work process improvements with information flow to the users of mapping, SCADA, engineering and customer information databases and systems
- Worked with NEC's board to prepare a strategic integration vision and strategic implementation roadmap, including conducting a one-day workshop at NEC's annual board retreat



*"Enspira Solutions is top notch! The team that worked at Laclede was awesome."*

–Jeff Vaughn, Superintendent, Engineering and Measurement, Laclede Gas Company

*"We selected Enspira to develop a budgeted implementation plan for our work management initiative because of their extensive industry experience, methodologies, and project management discipline."*

–Pat Robinson, Operations Controller, Laclede Gas Company

#### Enspira Solutions provided a Mobile/Work Management Business Case

- Defined and planned a mobile work management system for Laclede
- Conducted needs assessment, then developed requirements, architecture, business case, and a budgeted implementation plan



*"Enspira steps into projects and brings value because of their experience."*

– Shelly Mesik, T&D Project Manager, Exelon Energy Delivery

*"Enspira's staff spends a lot of time listening and meeting customer needs. They are knowledgeable, resourceful and flexible: they get the job done."*

– Mark Browning, IT Enterprise Architect

#### Enspira provided AMR and MWM Consulting

- Evaluation and recommendations for Automated Meter Reading implementation, including strategy and business case, system architecture, and vendor procurement support
- Consulted on mobile workforce management, from business process alignment and system requirements/architecture through RFP support and technology selection

